Table 2. Top 10 Indiana Export Destinations: Largest Positive and Negative Export Sales Changes by Industry in 2003 (in \$ millions)

	MACH	PHRM	IRST	OCHM	MCHM	VECH	ELMA	RUBB
Canada						404		-18
Mexico	236					-112		
United Kingdom	-17			175				
France				119			-6	
Japan	31						-36	
Germany	-36				34			
Netherlands					11	-8		
Brazil	86						-12	
Australia		10					-6	
China			18	-6				

## **Industry Abbreviations:**

MACH Machine ELMA Electrical Machinery

PHRM Pharmaceutical Products RUBB Rubber

IRST Iron and Steel
OCHM Organic Chemicals
MCHM Misc Chemicals
VECH Vehicles/ Not Railway